



THE PERFECT COMPANION FOR YOUR CLOUD JOURNEY

CLOUD MIGRATION | CLOUD MANAGEMENT | CLOUD OPTIMISATION

Introduction

Businesses of all industries and sizes need to be able to manage their IT requirements efficiently if they want to improve productivity, reduce costs, and streamline workflow. Even if you have an in-house IT team, they might not have the time to painstakingly focus on security, compliance, governance of IT infrastructure, day in and day out.

Small and Medium Businesses (SMBs) in particular, need strategic partners who can handle their IT operations by enabling IT agility and lowering fixed costs. While Managed Service Providers (MSPs) serve organizations of all sizes, they are especially beneficial to SMBs across industries. Outsourcing to trusted Managed Service Providers will help the SMBs gain advanced data security, 24/7 support and overall reduction in technology costs.

This is where TTBS comes in and offers to be your trusted partner, while enabling you to manage the highly complex and rapidly changing cloud needs.



Market Trends: Need for Cloud Management

Increased cloud adoption is driving the need for organized cloud management

2.5x growth expected in cloud managed services revenue from 2022-2032 and will reach nearly **US\$ 237 Bn** in 2032

Need for optimised usage of cloud

59% of enterprises consider optimising the usage of their existing cloud infra as top cloud initiative

Need for quick ROI on cloud investment

44% of companies believe they can get faster ROI with smart cloud services

Challenges in controlling cloud spends

81% of enterprises believe budget can be controlled with forecasting and cost optimization



Introducing TTBS Smart Cloud Managed Services

We help enterprises get better ROI on their cloud investment with our trusted, expertly managed end-to-end offerings.



Cloud Migration Services

Enable migration of your on-Prem/ Datacenter/AWS/ Azure workloads to Azure/AWS cloud



Cloud Operation Services

Get monitoring, security governance and patching services to meet IaaS demands



Cloud Optimization Services

Reduce the TCO of cloud while delivering the same performance



Cloud Professional Services

Avail short-term expert assistance to maximize the ROI on cloud



Specialized Support at Every Stage

Assessment

1



Cloud Roadmap & Strategy

2



Detailed Portfolio Assessment

Readiness & Planning



App Assessment

3



Target Design & Setup



Target Migration Planning

4

Migration Readiness
and execution

- On-premise to Cloud Migration
- Hybrid Cloud to Multi-Cloud Migration
- AWS <-> Azure Migration

5

Security, Risk & Compliance
Assessment

6

Operation Readiness,
Automation and Integration

7

DevOps Transformation

Monitoring & Maintenance

8

Infra Monitoring & Maintenance

9

Security, Risk & Compliance,
Automation and Integration

10

Backup and Disaster Recovery

Optimization

11

Cost Optimization

12

Well Architected Review

Key Customer Benefits



Trusted Expertise

Get cloud architectural guidance and design



Security and Compliance

Best practices to mitigate risks for your business



Integrated Service

Eliminate IT silos with centralized monitoring and support



Analytics

Periodic audit reports with detailed insights



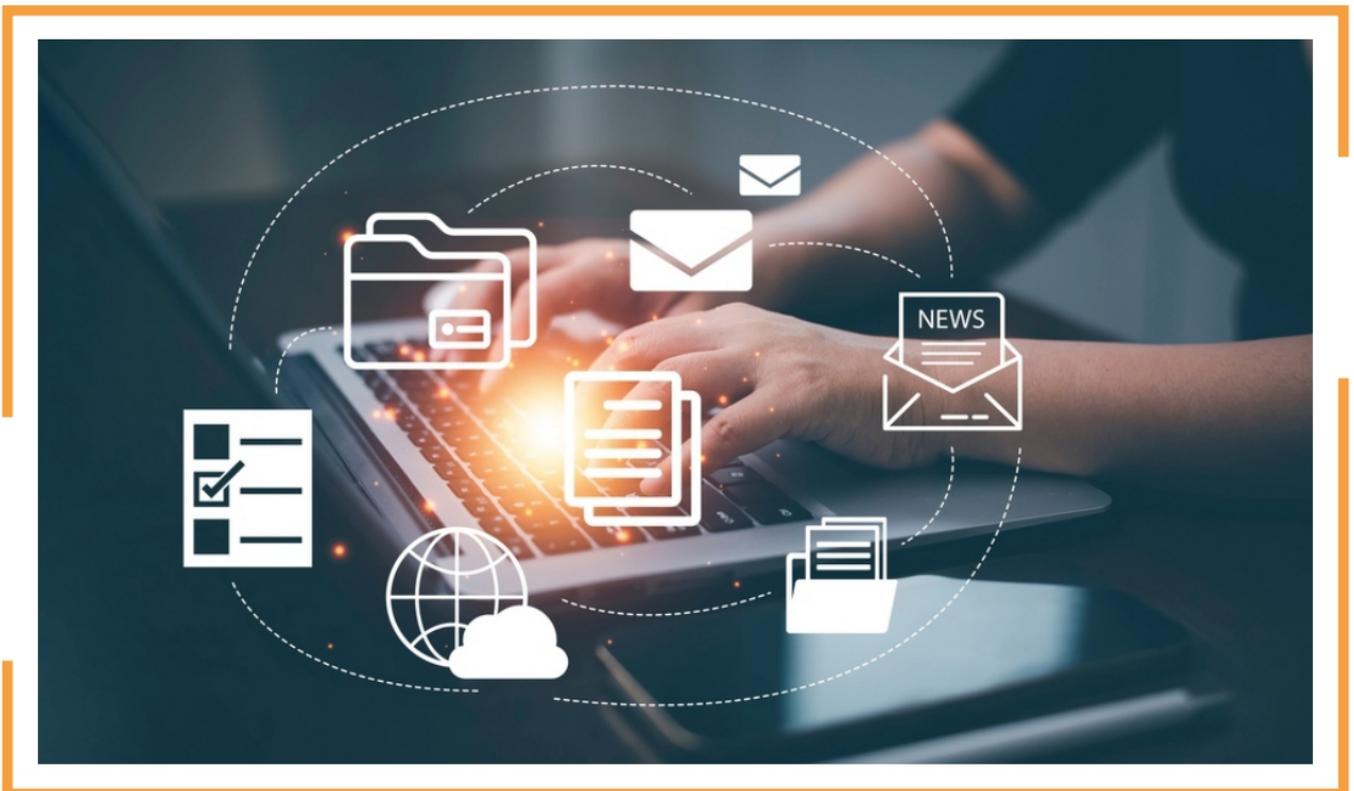
Efficiency

Reap maximum ROI from your cloud investment



Best-in-Class SLA

Receive fast, prioritized cloud support for your organization through TTBS



TTBS – Your Perfect Cloud Companion

Strengths

3400+
VMs
Managed

4000+
VMs
Migrated

125+
Managed
Service Clients

60+
Certified
Workforce

6+
Avg Years of
Relationship

8.5/10
NPS
Score

Infrastructure Expertise

- Greenfield Azure Implementation
- Back-Up/DRaaS Implementation

- On-Premises to Azure Migration
- AWS/GCP to Azure Migration
- Virtual Desktop Infrastructure Migration

- Linux and Open-Source Databases Migration
- Windows Server and SQL Server Migration
- Cloud Cost Optimization and Geography Migration

Partnerships



FAQs

Q. What do Managed Service Providers do?

A. Managed Service Providers (MSPs) are outsourced third-party service providers who manage your IT requirements and functions. MSPs handle the company's IT operations by enabling IT agility and lowering fixed costs. Outsourcing to MSPs is becoming a growing trend as more companies are realizing its benefits.

Q. Why do I need Managed Services?

A. Businesses of all industries and sizes must be able to manage their IT requirements efficiently if they want to improve productivity, reduce costs and streamline workflow. Even if you have an in-house IT team, they might not have the time to painstakingly focus on security, compliance, governance of IT infrastructure day in and day out. MSP's can be a reliable IT partner to manage the highly complex and rapidly changing tech needs of businesses.

Q. What are the benefits of managed services?

A. The main benefits of managed IT services would be data security, 24/7 support and overall reduced technology costs. It keeps data secure from cyber attacks, data breaches, non-compliance, and saves costs by preventing business downtime.

Q. Which industries do MSPs serve?

A. MSPs serve industries of all sizes but are especially beneficial to small-to-medium sized businesses across all top industries.

